aws Guarantee

Information required for processing / assessment

Information about the company

- Current presentation of the economic situation of the applicant (e.g. current status, order list, customer structure)
- complete annual financial statements for the last three years (for existing companies) including current status
- detailed curriculum vitae of the shareholders or entrepreneurs (at least if the company formation/acquisition has taken place within the last six years)
- for group of companies: Organization chart of affiliated companies
- in the case of company takeover/acquisition: annual financial statements (balance sheet including profit and loss account or income and expenditure account) for the last three fiscal years of the company to be taken over and draft purchase or transfer agreement
- Status of the total financing (including unapproved financing) including a commitment statement with collateral and conditions
- only for pre-guarantee:

self-disclosure about creditworthiness (information on assets and liabilities of the company or their owners - this information is queried directly when application is submitted to the aws Fördermanager ("self-disclosure")

Information about the project

Description of the company and the project as well as forecasting:

- Financing up to EUR 150,000.-
 - Detailed description of the company and the project (including previous development of the applicant company - before implementation of the (investment) project; project cost breakdown; effects of the (investment) project on the company with presentation of the prospects of success) including planning of profit and loss account. You can find a template of the <u>plan calculation here</u> (available in German)
- Financing above EUR 150,000.-
 - Description of the company and project including presentation of the market environment on the basis of the aws specifications for business plans including multi-year budgeting (balance sheet and income statement).
 - A guideline for <u>business plans</u> can be found here (available in German);
 - informations on the <u>Multi-year plan calculation</u> can be found here (available in German).

Information from the financing bank (not applicable in the case of pre-guarantee):

- Assessment of the company, the project and the prospects of success by the financing institution including credit fair
- Presentation of creditworthiness of the company as well as of the shareholders or co-liable partners in accordance with the <u>rating sheet</u> issued by aws (including copies of the land register if applicable).

Additional information / documents required for special terms and conditions:

aws Guarantee - special terms and conditions for "Young Enterprises"

no additional information / documents required

aws Guarantee - Special terms an conditions "double equity"

Information about the company:

no additional information/documents required

Information about the project:

Proof of raising of the required equity funds (e.g. participation agreements, payment confirmations)

Information from the financing bank (not applicable in the case of pre-guarantee):

no additional information/documents required

aws Guarantee - Special terms and conditions "Consolidation"

Information about the company:

no additional information/documents required

Information about the project:

Description of the company and the project on the basis of the aws specifications for business plans including a multi-year budgeting (balance sheet and income statement) taking financial and organizational consolidation measures into account as well as a liquidity calculation for at least three fiscal years.

- A guideline for business plans can be found here (available in German)
- informations on the <u>multi-year planning</u> can be found here (available in German)

Information from the financing bank (not applicable in the case of pre-guarantee): no additional information/documents required

aws Guarantee - Special terms and conditions "Internationalisation"

Information about the company:

Project cost statement (flow of funds to the project company abroad, e.g. share capital, capital increase, shareholder loan, etc.)

Information on the project:

- in the case of a company takeover abroad: annual financial statements (balance sheet including income statement) of the last three fiscal years of the company to be taken over as well as draft purchase or transfer agreement
- in the case of a company takeover abroad: due diligence report on the company to be taken over
- Business plan including multi-year budgeting for at least three years including (balance sheet and income statement as well as description of assumptions) of the project company abroad
- Project cost breakdown for the project company abroad (purchase price of the shares or assets, investments, working capital, etc.)

Information from the financing bank (not applicable in the case of pre-guarantee):

no additional information / documents required